

**From:** [Julia Hall](#)  
**To:** [REDACTED]@johnsonpartners.co.nz  
**Cc:** [Alexandra Parker](#); [Jasper Eaton](#)  
**Subject:** review into risk management options for retailers - voluntary data request - ForOurGood Limited  
**Date:** Tuesday, 19 December 2023 12:36:00 pm

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Hi [REDACTED]

The Market Monitoring team is conducting a review into risk management options for retailers (see announcement [here](#)). As part of this exercise, we are seeking to better understand the availability and accessibility of risk management solutions to independent retailers through the over-the-counter (OTC) market, the pricing relationship between the ASX and OTC market, and the supply and pricing of shaped solutions.

This email is to inform you of the review and let you know that we will be asking for your organisation to respond to a data request in January (see more details of the request below).

### **Details of data request**

To investigate the competitiveness of risk management practices, we need more information on how the OTC market is currently functioning, including responses and non-responses to contract requests. We would also like more information on the potential to manage electricity risks through means other than the ASX and OTC markets, including contractual arrangements with customers, and contracting directly with independent generators to facilitate new investment in generating assets (e.g. PPAs).

We would therefore like to collect information from your organisation on:

- Over-the-counter contract requests that your organization has sent out, over the period 1 November 2022 to 31 December 2023, including details of the contract type, structure, and price.
- Responses received to these requests, including reasons for declining to respond and any non-responses.
- Details about why any responses were declined.
- Any documentation your organisation has on frameworks or guidelines used to assess responses.
- Whether your organisation has considered other avenues for risk management.

The set of questions and associated csv templates are set out in the “OTC contracts request” information provision portal data request. Your organization is registered for using the information provision portal. An automated email from the portal will follow with a link to the data request (to the principal respondent in your organization). If you have any problems accessing the data request, please let me know.

### **We'll be in touch again in the new year**

Please let us know, by **5pm on 21 December**, if you are able to provide this information on a voluntary basis. If you are able to provide the information on a voluntary basis, I will contact you in the new year to discuss timeframes.

Also please let me know if anything in this request is unclear or you have any questions for us – feel free to give me a call on the number below. Also if you have any suggestions for further information you think we should be collecting for the review, please send these through (or we can arrange a meeting to discuss).

Many thanks,

Julia Hall

04-4620612